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## AEGIR African Marine Propulsion: A great opportunity

Sometimes, not very often, you walk into an opportunity with high potential by surprise. Still, this is exactly what happened to me some time ago. When visiting our Cape Town partners, African Marine Propulsion, I was asked several times to accompany them on a trip to Walvis Bay. I must admit, I was sceptical. But I was wrong!

Walvis Bay is a beautiful place in Namibia with a wide and naturally protected harbour. The facilities, such as machine shops, repair facilities and jetties, are of a high standard, not seen anywhere else in the region. And of course, the location is strategic for vessels trading in or to the west coast of Africa. A lot of the repair demand in the area is for offshore vessels working in West Africa. But general cargo vessels have also found their way to this perfect spot, for technical assistance in an area where quality is sometimes hard to find.



**AAMP**  
Aegir African Marine Propulsion

### Meet our new company AAMP

Once convinced, we worked closely together with our partners and discussed the requirements with some of our close customers.

The reactions from ship-owners and managers were very positive. With our partners, we reached a common understanding of how to cooperate in a joint venture from Walvis Bay, under the combined name **AEGIR African Marine Propulsion**.

On the first of July, our workshop went into operation. From Walvis Bay, we can offer the complete range of services and products AEGIR-Marine also offers from the Netherlands, Singapore and Shanghai. Besides this, we have experienced engineers for class-approved propeller repair. From our Namibian base, we can support the complete west coast of Africa for any ship-owner or manager from anywhere around the globe.

We are delighted to add Walvis Bay as our AEGIR service station to support our products and services in Africa. AAMP offers you:  
**Trusted Quality, Local Service.**  
We look forward to assisting you in Africa. One call is all it takes.



**RUUD MUIS**

### Who's who in AAMP

**Gar Petersen:**  
General Manager



**Ivo Croza:**  
Engineer



**Ernesto Bampton:**  
Engineer



### THIS IS NAMIBIA!

Former German colony, independent (from South Africa) since March 21, 1990.

First country worldwide that actually made a law to ensure the protection of its landscape and environment.

Inhabitants: 2,147,585 (July 2011)

Capital: Windhoek, Main harbours: Walvis Bay and Luderitz

Language: Afrikaans, English, German and local languages (Oshivambo, Herero and Nama).

Geography  
Coordinates: 22 00 S, 17 00 E  
Coastline: 1,572 km, land 824,292 km<sup>2</sup>  
Highest peak: Konigstein 2606 m

Natural resources: diamonds, copper, uranium, gold, silver, lead, tin, lithium, cadmium, zinc, salt, hydropower, fish and... oil has just been found in Namibian waters.

## AEGIR-Marine expands in Africa Pleased to meet you:



## African AEGIR-Marine Propulsion

Namibia, June 1st 2011 we opened our new high-level-quality service company in Walvis Bay, Namibia: African AEGIR-Marine Propulsion. AAMP in short. This new company is an African-Dutch joint venture between African Marine Propulsion\* (AMP) and AEGIR-Marine\*.

AAMP will focus entirely on stern tube seal service and the maintenance & repair of propellers. Furthermore we can supply you with spares from stock. Our working area will be western Africa, south of the Sahara.

The same high service standards that both of our companies pursue will apply to AAMP. It didn't take us long to recognise each other as perfect partners. Our backgrounds are the same, but more importantly, we both aim to service our customers to their full satisfaction.



\*AEGIR is a well-known name in the western maritime world. Servicing stern tube seals is our main business. We have offices in Wijk bij Duurstede, Shanghai and Singapore.

\*AMP is a well-known name in South Africa. Their main business is servicing stern tube seals and propulsion service.

**CHECK [www.aegir-amp.com](http://www.aegir-amp.com) FOR MORE INFORMATION ABOUT OUR PRODUCTS AND SERVICES.**

## WHY DID AEGIR CHOOSE NAMIBIA?

**1** West Africa offers great opportunities. There are many ship movements and the off-shore industry is significant. Major international companies have ships in this area where there is, hardly any infrastructure and – alas – too much corruption. Namibia is different.

**2** Namibia is politically stable and has good facilities. It is safe and provides motivated labor against competitive costs.

**3** AAMP is located in Walvis Bay, Namibia. The office and workshop are located close to a floating dock and slipway. The lot also offers engineering facilities.

**4** Until now, ship-owners with repair issues had to leave the area and set sail to Spain or the Canaries. Namibia is much closer and offers a perfect alternative.



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